# Career Success Guide

## Carnegie Mellon CAREER & PROFESSIONAL DEVELOPMENT CENTER

West Wing, 2<sup>nd</sup> Floor (412) 268-2064 www.cmu.edu/career/

### **LinkedIn Profile and Networking Guide**

#### Name

- First and last name, list appropriate nicknames only
  - Example w/ Nickname: Robert "Bobby" Jones
  - Example of Name: Laura Smith

#### **Profile Photo**

- o Is it a picture of ONLY you?
- Is it a professional caliber picture? (not one at the beach, a party, etc.)

#### Tagline/Heading

- o It should be professional and/or targeted to your area of interest
  - Do not list a part-time job
  - You may include that you are a student
- Do not list "Unemployed" as your heading or in your heading
- Example: Computational Finance Student at Carnegie Mellon University

#### Summary

- First or third person
- It should be confident, but not exaggerated or arrogant
- o Clearly articulate and organize your thoughts
- o Does it include reflections on your experiences and professional aspirations?

#### **Experience**

- Extract skills and experiences from your current resume.
- Organize your work and internship experiences from most recent to least recent
- o Include what you have learned and what you gained, not just what you did

#### Education

Most recent to least recent; list the degree you received or are pursuing

#### **Additional Sections**

 Explore different optional areas that you might add to your profile such as projects, organizations, publications, courses, volunteer, certifications, etc.

#### **Skills and Expertise**

You can search/add skills to your page

#### **Groups, Networking, and Connecting**

- Identify potential employers and contacts in your target area
- Join relevant groups
- Join the Carnegie Mellon University Alumni group
- Get Introduced Feature
  - Click on "get introduced" on the right hand column underneath your list of people that you and the individual have in common
  - This allows you to send a message through your connections to the person without inviting them to connect
- Build your network by inviting contacts to connect
  - Write a personalized message to each-a few sentences as to why you'd like to connect.
    - Example:

Dear Mr. Smith, I am a current business student at Carnegie Mellon University interested in pursuing a career in investment banking and am looking to develop meaningful connections within the industry. I would appreciate the opportunity to connect with you and gain more insight in to professional opportunities within investment banking.

Thank You, Robert

Thank individuals for connecting with you via a message

#### **Advice for Contacting You**

- Offer what types of connections you are open to receiving
  - Job and Networking opportunities, alumni connections, etc.

LinkedIn URL: customize your URL in the "edit your profile" setting: Choose a professional URL

- Example: www.linkedin.com/robertjones
- Add URL to e-mail signature or resume

#### Additional LinkedIn Resources

- o Linkedin.com/alumni
  - Search CMU alumni in specific areas and industries
- Linkedin.com/studentjobs
  - Browse job postings
- o Advanced People Search
  - Search by company for alumni

For assistance with your LinkedIn account, please visit the Career and Professional Development Center during drop-in hours M-F from 1pm-4pm or make an appointment with your Career Consultant.